



WOMEN IN BUSINESS
& REGIONAL DEVELOPMENT INC

BUSINESS PLAN 2009/2010

www.wibrd.org.au

ABN 45 404 926 425



Support and Encouragement for Women Interested in Business and Regional Development

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1. Executive Summary

Women in Business & Regional Development Inc (WiB&RD) was separately incorporated as a not for profit community organisation on 1 July 2009 following advice from the Limestone Coast Area Consultative Committee (LCACC) that operational funding for continuation of the national network of ACCs was not forthcoming beyond 30 June 2009.

For the past eleven years WiB&RD has enjoyed an excellent partnership with LCACC through an informal auspicing arrangement. Both parties benefited directly from this arrangement and it is with disappointment we see a vital organisation with an active, passionate and committed board of management decide to dissolve over the coming months.

The level of support provided by LCACC has been significant and valued through the provision of:

1. Secretariat support
2. Financial management
3. Staff
4. Project & contract
5. Central point for registrations for events
6. Payment of travel allowance, out of pocket and meeting expenses
7. Public liability, etc insurance
8. Website hosting & maintenance
9. Postal address
10. Database management

In return WiB&RD has contributed to their regional development objectives through:

1. Over \$500,000 in funding, sponsorship, registration fees
2. Engagement of project staff to deliver projects
3. Achievement of business plan objectives through WiB&RD volunteer project activity.
4. Offset operational funding through use of project funds
5. Infrastructure purchases
6. Executive Officer secretariat support, preparation of funding applications, staff, finance & contract management expertise
7. Training opportunities for staff
8. Marketing LCACC to a broader audience
9. Database development
10. Award nominations and presentations

Over the years considerable expertise has been developed by staff and volunteer members with a reputation of excellence across the Limestone Coast built through the delivery of a range of exciting, innovative and requested initiatives to women.

Fresh ideas with new beginnings and a new direction will forge new successes for WiB&RD continuing our long history of support and encouragement to women interested in business and regional development.

Over the coming twelve months will see the organisation consolidate its unique position as WiB&RD continue to be the catalyst for accelerating the level of active participation of the Region's women in promoting economic growth, business prosperity and employment.

To ensure our ongoing sustainability our focus will be directed at activities that:

1. Establish sound business practices based on the principles of sound corporate governance
2. Strengthen our business networks
3. Build our membership
4. Forge alliances and develop partnerships for the relief of poverty for rural women
5. Advance education for rural women through the provision of knowledge, greater educational, training and employment opportunities
6. Raise our profile amongst key stakeholders across the region and more broadly

Our success will be measured by:

- Increased membership through a membership drive introducing paid member benefits
- Forging new partnerships with relevant stakeholders at the local, state and national level
- Increased promotion of the role WiB&RD play in community and regional development
- Growing business networks across the Green Triangle
- Development and introduction of policies related to finance and board responsibilities

Resources that will be directed to the achievement of our short term business goals will include:

1. Appointment of a part time Executive Officer that, depending on available funding, will build into a full time equivalent over time
2. Mentoring of Executive Officer by experienced board members
3. Access to relevant policies and documentation for review
4. Appointment of new board members with commitment, passion and expertise to drive regional development
5. Introduction of a paid member stream enjoying unique member benefits
6. Introduction and maintenance of own website – www.wibrd.org.au
7. Business sponsorship benefits
8. Access to funding opportunities that offer subsidised training

2. Background

Women in Business & Regional Development was established in November 1998 by the Limestone Coast Area Consultative Committee as a regional development initiative. Its formation followed attendance by a group of vibrant community leaders at a Women in Regional Development roundtable in Adelaide arranged by Southern Cross University.

The forum aimed to increase economic activity by women and encourage women to take a greater role in regional and community development at the local, regional, state and national level.

Funding from both the State and Federal governments was provided to allow 11 women, recognised as leaders in their local community to attend this important forum. Following the forum there was consensus that this group of women shared a passion and commitment to drive regional development across the Limestone Coast – Women in Business & Regional Development was born as a legitimate sub committee of the LCACC with members enjoying the same privileges as other ACC members.

Each year the strategic activities of WiB&RD were included in the annual business plan of the LCACC and reported against in the organisation's annual report.

WiB&RD have always worked to a strategic plan – objectives had been included in regional strategic plans for many years. The strategic nature of WiB&RD has seen many worthwhile community initiatives introduced for the betterment of the region as a whole.

Business activity of WiB&RD has been high and funding from local, state and federal governments have been directed to the LCACC with project management undertaken by WiB&RD. Sponsorship from business and participant registration fees have all added to implement initiatives that have delivered greater than expected outcomes with the reputation of WiB&RD as a credible organisation increased as a result.

With the introduction of Regional Development Australia by the Commonwealth Government on 1 January 2009 ACCs across Australia are being gradually transitioned into this new structure with both the State Regional Development Boards and the Federal ACC network being dissolved over time.

This dissolution has required WiB&RD to look to its own future and at an extraordinary board meeting on 26 May 2009 there was unanimous agreement that Women in Business & Regional Development become incorporated as a not for profit community organisation.

On 16 June 2009 Women in Business & Regional Development Inc came into being.

3. Past Achievements:

Have included:

1. **Women in Regional Development** - \$105,000 RAP project – to build leadership skills of women across the region

2. **Building Community Consensus** – 2 skills development programs delivered in partnership with Foundation for Australian Agricultural Women (FAAW).
3. **Science in the Bush** – unprecedented – 2 years in a row delivered a program promoting the benefits of science to young women in partnership with ABC.
4. **IYV 2001**– Recognising the achievements of volunteers across the region – produced a brochure with a distribution of 5000 promoting Volunteering – Pathway to Employment. 100 women sponsored by local government recognized at a regional event.
5. **Celebrating Our Success** – recognizing the 100 years of women's suffrage and the aboriginal vote. Funding from National Office for the Status of Women received. Breakfast event with over 80 in attendance.
6. **Corporate Governance** – 3 year annual program to deliver quality training in corporate governance to members on boards by Bill DeGaris.
7. **Building Business** – \$109,700 2 year funding from AusIndustry for Skills Development, Business Networks and Mentoring Program.
8. **Women Working @ Winning** - \$212,902 2 year funding again from AusIndustry focused on business development.
9. **Women of the World** - \$10,000 funding from Multicultural SA to promote cultural diversity as part of IWD celebrations.
10. **Tatiara Business Network** – initiated in 2004 and continues today under the leadership of Liz Ballinger – attendance continues to grow – delivered through volunteer effort and limited dollars.
11. **Mount Gambier & Districts Business Network** – initiated in 2009 with a 12 month calendar of events assembled – delivered by volunteers with limited dollars.
12. **Perfectly Complicated** – fostering mental health for young professional women – 240 in attendance as part of IWD celebrations in 2008 delivered in partnership with FOCiS on Youth.
13. **Laugh With Me** – drought assistance networking event for rural women in the Limestone Coast – 180 attended a free event made possible by business sponsorship with a cheque for \$300 handed to CWA from donations on the night.

14. **Networking events** – numerous networking events over the years – all delivered on budget with excellent attendances and generally returning small profits to WiB&RD.
15. **Skills Development programs** – numerous programs attracting Farmbis funding and other State funding to deliver subsidized training with excellent attendances and generally returning small profits to WiB&RD.
16. **Mentoring Programs** – number of programs together with nominations of women for various awards.

4. Objectives

4.1 Our Vision

Women in Business & Regional Development will be the catalyst for accelerating the level of active participation of the Region's women in promoting economic growth, business prosperity and employment

4.2 Our Mission

Women in Business & Regional Development Inc has been established to:

1. Relieve poverty for rural women
2. Advance education for rural women through the provision of knowledge, greater educational and employment opportunities
3. Identify and encourage women who have the potential to stimulate creativity, wealth and business at a community level
4. Provide potential leaders with skills, motivation and confidence to identify and promote opportunities for economic development in their communities and in the Region
5. Support individual women who wish to establish a new business or to expand an existing business to access information, advice and opportunities for skills development
6. Initiate actions that make practical differences to rural women's lives and livelihoods
7. Provide stimulating networks for sharing, discussion and debate for rural women
8. Build networks for rural women with other groups throughout the Limestone Coast, Australia and the world
9. Encourage provision of services by government agencies and private organisations for rural women
10. Promote awareness of rural women's contributions to the social and economic bottom line
11. Celebrate women's social and economic achievements

4.3 Our Key Performance Indicators

In 2010 our performance will be measured by the achievement of the following:

- Increased membership by 10%
- Business sponsorship secured from relevant stakeholders
- Website established and regularly maintained
- Minimum of one new women's business network established across the Green Triangle¹
- Adoption of policies related to finance and board responsibilities

4.4 Our Board

Members bring a commitment and passion to drive regional development. In doing so they will

- relieve poverty for rural women, and
- advance the educational opportunities through knowledge, greater educational, training and employment opportunities.



Elizabeth Hodges
Chairman

Born in Mount Gambier, Elizabeth moved to Adelaide for study at the Elder Conservatorium and then worked with the ABC in the early days of television. After her marriage, Elizabeth lived in Melbourne, had 3 children and later helped establish with her husband Peter, "Hodges Funds Management", which specialised in direct equity investments for its clients.

After Peter's death in 1998, Elizabeth returned to Mount Gambier to live on the family farm. She currently serves on the Board of a family farming enterprise based in Mingbool and also a Private Investment Trust which focuses on investment in start up companies. Elizabeth is actively involved with local committees and is a past President of Mount Gambier Soroptimist International; she joined Women in Business and Rural Development in early 2006. Elizabeth is a committed Christian and her interests include bridge, gardening, music, reading and her family and grandchildren.



Elaine Pollock
Public Officer, Secretary

Elaine has recently retired from Limestone Coast Area Consultative Committee after working for the past 12 years as their Executive Officer. This work combined with 30 years working for the Australian Government specialising in the employment and welfare areas has given Elaine a broad range of skills in financial, staff, project and contract management together with strategic and business planning.

A strong supporter of women, Elaine has provided advice, counselling, support and guidance to women interested in returning to the workforce.

A community minded person, Elaine has, over the years, been on many local committees and looks forward to continuing in a voluntary capacity well into retirement.

¹ The Green Triangle Plantation Region is comprised of seventeen local government areas throughout south-west Victoria and south-east South Australia. The Green Triangle covers an area of approximately 6 million hectares and represents diverse climatic zones and land systems. It is also the largest wood fibre producing region in Australia.

Women in Business & Regional Development Inc



Liz Ballinger
Deputy Chairman

Liz Ballinger: wife, mother, granny; with a career involved in tourism from the family farm, Teatrick at Wolseley in South Australia.

Liz established Teatrick Lavender Estate in 1991 and has won numerous awards for presentation, attention to detail with the business and community input, including 1999 SA Enterprising Women of the Year and 2002 PIRSA Bursary for the 3rd World Rural Women's Congress in Spain, as well as an Australian Horticulture Scholarship (England and Europe). A participant in the 2006 SA Rural Leadership Program. Currently member of Limestone Coast Tourism and Limestone Coast Farmers Food Group and Farmers Market. Founding member and past President of Women in Business and Regional Development and currently a committee person as well as a Network Leader in the Tatiara. Socially, Liz enjoys the challenge of golf.



June Kain
Treasurer

June has lived a busy life in the Mount Gambier area – musician; partner in sheep, cattle and potato farm; mother of four and grand mother; Consultative Committee Secretary and Regional Finance Manager, National Parks & Wildlife; Tourism Manager, City of Mount Gambier.

On her retirement, following 12 years managing “The Lady Nelson” Visitor & Discover June’s passions for tourism and system development has led her to develop www.roomshere.com a national accommodation website which displays vacancies, packages and last minute rates, directing all enquiries to accommodation businesses for personal service not offered by online booking systems.

June has maintained a large voluntary component in all aspects of her personal and working life, with considerable involvement in large events such as the Ulysses AGM, and CMCA Motor Home Rally. June is currently President of the Nelson Tourist Association, member of Limestone Coast Tourism and member of Women in Business & Regional Development.



Nancy Withers

Partner in beef cattle enterprises. Farm Manager. Owner: Pomanda Working Kelpie Stud, supplying working dogs to farmers throughout Australia and for Export. Past Chariman: Focis on Youth, the Limestone Coast Local Community Partnership between schools, students, the community and DEST.

Thirty-three years ago, Nancy began to develop a business of a type not traditionally run by women. It became a success and the business is still running today. Nancy used skills learnt by trial and error to expand her product. She is also very aware of the value of her intellectual property. An example is the writing, publishing and marketing of “Your Kelpie, Training the Working Kelpie” (now in its 6th print). She understands the need for women entrepreneurs to access relevant information to assist them to achieve their goals of creating sustainable businesses.

Nancy has experience on a variety of Boards, in areas including Natural Resource Management, Events Management, Business Development, Education and Training and Agricultural Women’s Issues. She was the ABC Radio South Australian Rural Woman of the Year in 1996.



Anne Yates

Anne has been a Coonawarra resident since 1962, except six years in New Zealand where she and her husband James farmed on his family property. In those days, farming, dressmaking and motherhood took up her time. In 1984 Chardonnay Lodge was built, and Anne has always been heavily involved as a director and company secretary, payroll administration and daily running of the business.

The restaurant has been open every night in that time and her evenings revolve around reception, restaurant work and function management. Anne has three sons involved in other careers. Anne is a member of the local ladies Beef and Burgundy Club, Black Swans, the Penola District Business and Tourism Association and more recently, Women in Business and Regional Development.



Carlien Lavers

Carlien moved from Adelaide to the South East region in 2003 with husband and business partner Darren Winter after having purchased the old Safcol factory in Millicent. Together they have spent the past few years developing the site into an aquaculture tourism complex. Limestone Coast Trout now grows out 30,000 rainbow trout each year, selling them around the region and into Adelaide, Sydney and Melbourne. They also cater at festivals and events around South Australia with Fish & Chips in a Cone.

Carlien is also involved in Limestone Coast Food and is a great supporter of the regional food industry. She has two children, Cooper and Izabel.



Dr Anne Johnson

Dr Anne Johnson has been a resident of Penola since December 2007, when she moved from Adelaide. Anne previously worked for over 7 years as Associate Professor of Public Health at Flinders University and was deputy head of department. Anne has a long history of working in the health sector, and initially worked as a registered nurse at the Adelaide Children's Hospital before making a career change to working in health promotion and public health.

For the period of 1st May 2008 - 30th April 2009, Anne participated in the World of Difference Program which is conducted by Vodafone Australia Foundation. Vodafone Australia Foundation fund four Australians a year to work for their favourite charity. Anne chose to work with Kidsafe SA Inc for the 12 months to improve linkages between Kidsafe and rural and remote communities to reduce unintentional and preventable child injuries.

Anne has been President of Kidsafe SA for over 8 years and on the board for 16 years. She currently Chairs the Patient Journey Steering Committee for Country Health SA, and is a member of the National Health Council and the Advisory Committee on Consumer and Community Engagement with the National Health and Medical Research Council.

Anne has recently been appointed as a member of the Health Advisory Council for the Mount Gambier and Districts Health Service. Anne has received several prestigious awards in recognition for her leadership and outstanding contributions to health.

4.5 Project Services



Nadine DiGiorgio
Executive Officer
Project Coordinator
Web2.0 Game Plan

Nadine runs a successful wedding & event management service and has built a reputation of excellence across the Limestone Coast.

Over the past 5 years Nadine has worked in a range of roles for Women in Business & Regional Development – Building Business – a 2 year project to build skills, networks and mentoring programs for women in business. Most recently Nadine has enjoyed success with Biz Boost, Limestone Coast on Display and Techno Expo 2007 – part of Women Working @ Winning another exciting project to build business success for women across the Limestone Coast.



Kate Facy
Project Coordinator
Dare to be Different

Kate runs a successful business with her husband Mark in Beachport in home maintenance.

A mother of 4 young children Kate manages her time well and just recently completed the highly successful Women Working @ Winning project for Women in Business & Regional Development exceeding all expectations.

Kate has a BA in Accounting and looks forward to again working with WiB&RD on their new exciting initiative – Dare to be Different which aims to develop the skills and leadership potential of rural women across the Limestone Coast.

4.6 Our Sub Committees

4.6.1 Business Networks

In 2004 as part of Building Business a number of business networks were formed:

- Tatiara Network – Liz Ballinger & Chris Mackereth Network Leaders
- Naracoorte/Lucindale Network – Marie Blacker, Network Leader
- Wattle Range Network – Carlien Lavers, Anne Yates, Network Leaders
- Robe / Kingston Network – Jenni Ling, Network Leader

Following completion of Building Business interest waned. Thanks to the energy and drive of Liz Ballinger the Tatiara Network has continued and gone from strength to strength. Business visits together with a series of local guest speakers has been the essential ingredients to Liz's success.

In 2008 there was growing interest in the establishment of a Mount Gambier & Districts Business Network. With the generous support of Kate McDonough, Sandy Coulson, Elizabeth Hodges, Grace McNally and Elaine Pollock the first event was held on 11 March 2009. Over time a calendar of events was developed with monthly events held – one month a business breakfast, the other month a business walk through showcasing local businesses.

Owing to illness by a number of women a call for assistance was made at the 10 June 2009 breakfast meeting for other women to become part of the Organising Committee.

As a result members now include:

- Kate McDonough, Network Leader
- Karen Leslie, Network Leader – a shared role
- Jenny Wakefield
- Ann Pegler
- Elaine Pollock
- Elizabeth Hodges

The network is growing and planning for 2010 will shortly be underway.

A partnership with the DEOR Network at Horsham has also been beneficial with promotion of each network's events.

The board, in 2009/2010 aims to support the establishment of one new network in the Green Triangle and will provide administration support and promotion to assist its development. Governance and organisational structures for these networks will need to be established.

4.6.2 Steering Committees/Working Groups

To support the achievement of business plan objectives steering committees and working groups will be formed as detailed below:

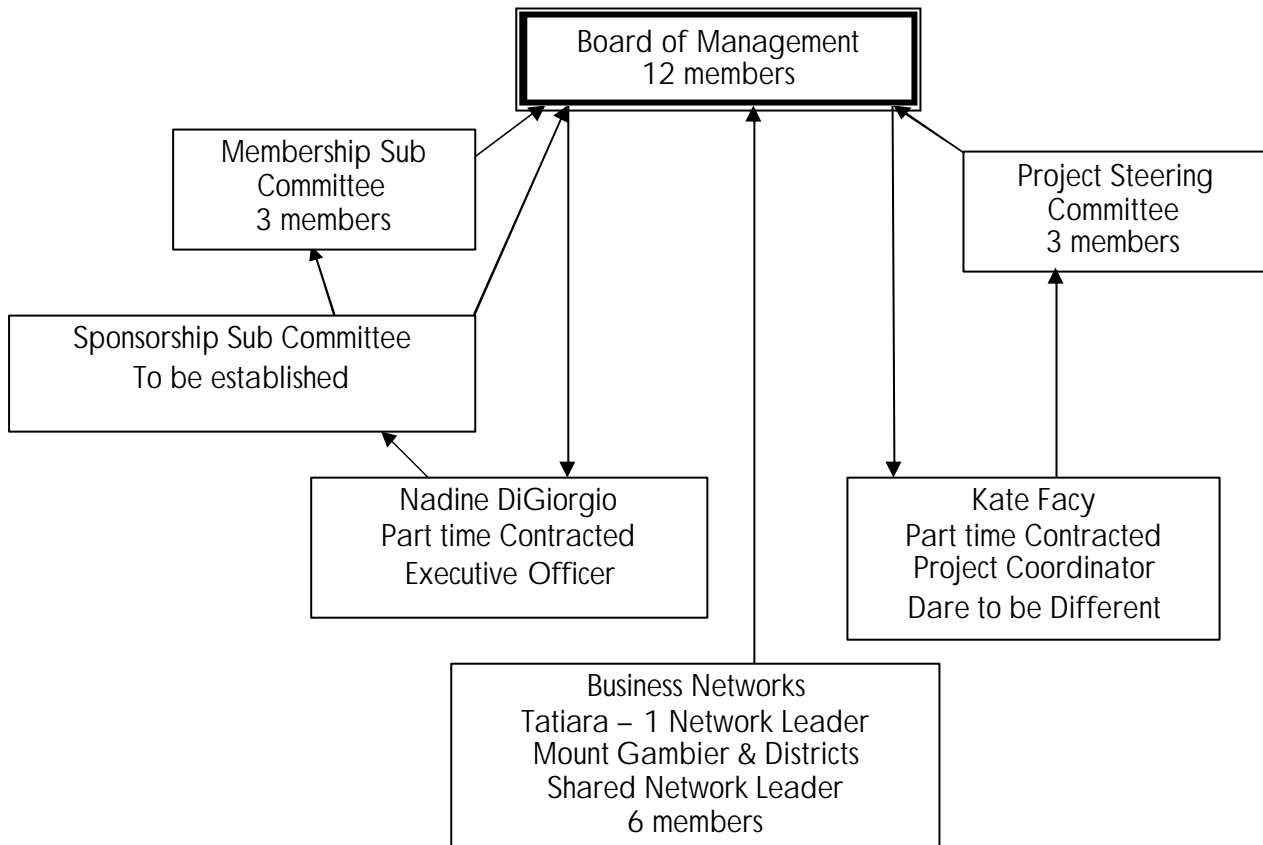
Women in Business & Regional Development Inc

- 6. Dare to be Different Project Steering Committee
- 6. Membership sub committee – Initiated August 2009
- 6. Sponsorship sub committee – Initiated December 2009
- 6. Marketing sub committee – Initiated March 2010

Other committees, such as Executive will be formed as the organisation grows.

4.7 Organisational Chart

An organisational chart for Women in Business & Regional Development and its sub committees is detailed below. Terms of Reference documents will be developed over time.



5. Our Goals

5.1 Prosperity through Diversity

Relieve poverty for rural women through:

- Facilitation of business development initiatives
- Dissemination of information to grow business

Support individual women who wish to establish a new business or to expand an existing business to access information, advice and opportunities for skills development

ACTION	RESPONSIBILITY	TIMEFRAME
Undertake a membership drive to grow member database. Responsibilities include: <ul style="list-style-type: none"> . Oversight handover of member database from LCACC including provision of training in MYSQL . Oversight ongoing maintenance of database . Determine pricing structure and code of conduct to allow access to member database by relevant organisations . Determine member benefits for paid membership fee . Investigate business sponsorship options to provide discounts to members . Initiate a marketing campaign to introduce paid membership . Monitor membership drive and report activity regularly 	Executive Officer Membership committee	By 30 September 2009
Liaise with relevant business service providers to: <ul style="list-style-type: none"> . undertake training workshops on a needs basis . update members regularly on key initiatives . participate in key events . provision of information for dissemination through key forums, e-newsletters, etc 	Executive Officer	Ongoing
Investigate funding opportunities to support community & regional development for access by WiB&RD, business & the wider community <ul style="list-style-type: none"> . prepare list of past, present & future funding options . incorporate future funding dates in calendar . promote subscription to <i>Our Community</i> – easy grants newsletter 	Elaine Pollock	31 December 2009
Formalise a partnership with Stand Like Stone Foundation to promote charitable donations	Executive Officer	By 30 September 2009

5.2 Strategic Alliances to Grow Business

Advance education for rural women through the provision of knowledge, greater educational, training and employment opportunities

Encourage provision of services by government agencies and private organisations for rural women

ACTION	RESPONSIBILITY	TIMEFRAME
Identify potential partners for WiB&RD from business, community and government for provision of services: <ul style="list-style-type: none"> . DEOR Network . BEC's . Business Associations . Local Government . Department of Trade & Economic Development . Regions at Work . Premiers Women's Advisory Council . PIRSA . Office for Status of Women – State and National . Women's Information Switchboard . TAFESA 	Sponsorship Action Committee	31 March 2010
Develop a sponsorship strategy to attract new partners and forge alliances for WiB&RD. <ul style="list-style-type: none"> . prepare sponsorship plan . prepare target list incorporating face to face meetings & follow up by board 	Sponsorship Action Committee	31 December 2009
Investigate business sponsorship for continuation of e-newsletter	Sponsorship action committee	31 March 2010
Investigate opportunities to address students of Women's Education Certificate about WiB&RD	Board	31 March 2010

5.3 Marketing our Success

Initiate actions that make practical differences to rural women's lives and livelihoods

Promote awareness of rural women's contributions to the social and economic bottom line

Celebrate women's social and economic achievements

ACTION	RESPONSIBILITY	TIMEFRAME
Continue the regular distribution of our E-newsletter until December 2009 following the 2009 schedule put forward by Phunkemedia . Members to provide input into potential items for inclusion . Consider profiling businesses who are paid members . Undertake transfer of e -newsletter data from LCACC website to WiB&RD website	Board Phunkemedia	15 July 2009 12 August 2009 14 October 2009 9 December 2009
Undertake a review of e-newsletter to determine if best approach for dissemination of information. . Consider initiating a poll for members to complete for October edition Develop and maintain our website – www.wibrd.org.au . purchase Contribute Software program . train staff & members to undertake maintenance in the long term	Marketing sub committee Bianca Gillin in short term	30 November 2009 Ongoing
Investigate the establishment of a "personal blog", presence on Facebook and Twitter to increase membership, reduce isolation and introduce the concept of social media	Karen Leslie	31 October 2009
Distribute final report of WW@W to stakeholders incorporating advice about WiB&RD's continuation . finalise outstanding WW@W final reports for different elements – financial detail to be incorporated . add all reports to website	LCACC	30 September 2009
Prepare media releases about various initiatives of WiB&RD	Outsource – Gretel Sneath Executive Officer Board	Ongoing
Investigate a major networking event in partnership with business sponsors and charity of choice Work in partnership with SA Rural Women's Gathering to maximise attendance and increased awareness of WiB&RD . e-newsletter in delegates show bag . Retractable banner on display . Encourage board participation	Marketing sub committee SARWG Board	31 December 2009 21 – 23 August 2009

5.4 Strengthening Business Networks

Provide stimulating networks for sharing, discussion and debate for rural women

Build networks for rural women with other groups throughout the Limestone Coast, Australia and the world

Identify and encourage women who have the potential to stimulate creativity, wealth and business at a community level

ACTION	RESPONSIBILITY	TIMEFRAME
Support existing business networks: . Tatiara . Mount Gambier & District . DEOR network in Horsham This will be achieved by: . development & dissemination of network flyers . featuring calendar of events / flyers on website . reporting of outcomes on website to encourage further participation . investigate possible sponsorship arrangements for networks . investigate a viable payment structure to ensure financial sustainability . maintain connections with DEOR and feature up and coming events in newsletter and on website . recruit members who wish to manage the networks	Liz Ballinger Mount Gambier sub committee Andrea Cross Executive Officer Bianca Gillin	Ongoing
Investigate the viability of networks in: . Wattle Range . Naracoorte / Lucindale . Robe / Kingston Research options for linkage with other mentoring programs to grow business and employment for members	Board Executive Officer Board Network committees Executive Officer	31 March 2010 31 March 2010
Develop Terms of Reference documents for business networks, sub committees, working groups/steering committees	Board	30 June 2010

5.5 Building Corporate Ideals

Provide potential leaders with skills, motivation and confidence to identify and promote opportunities for economic development in their communities and in the Region

Ensure WiB&RD Inc develops as an ethical and credible organization valued by members, business, community and government

ACTION	RESPONSIBILITY	TIMEFRAME
Investigate Insurance options: . quote for Public liability to \$10 million . quote for Deed Insurance - \$100,000 per claim	Chairman	30 September 2009
Undertake a recruitment drive for new board members	Board	30 September 2009
Develop an induction strategy for board members incorporating: . induction package . Induction program . personal meetings with staff and board	Board Executive Officer	31 December 2009
Provide members with access to Corporate Governance training. Consider subsidised training and partnership arrangements to facilitate any of the below: . Principles of Corporate Governance . Women on Boards . Australian Institute of Company Directors	Board Kate Facy	31 December 2009
Develop relevant policy for adoption by board: . Finance . Board	Board	31 December 2009
Participate in a facilitated strategic planning session to: . determine future directions . prepare a 3 year strategic plan	Board	31 March 2010

6. BUDGET 2009 - 2010

INCOME GST exclusive	\$
Carry in of funds	\$ 35,952.14
Project & Financial Management	\$ 13,933.09
Bank Interest	\$ 800.00
Membership Fees	\$ 7,620.00
Business Sponsorship	\$ 25,321.91
Fundraising event first half of 2010 to raise funds?	
SUB TOTAL	\$ 83,627.14
EXPENDITURE	
Insurances	\$ 1,241.03
Incorporation fees	\$ 150.00
Administration - Dare to be Different	\$ 2,667.28
Website domain name & Domain Manager	\$ 30.64
Website Consultant	\$ 1,500.00
Contribute Software	\$ 360.00
Financial Management	\$ 1,710.00
MYOB software	\$ 798.00
Annual Post Office fee	\$ 75.00
Postage	\$ 500.00
Stationery	\$ 450.00
Photocopying	\$ 50.00
Executive Officer	\$ 8,400.00
Travel Allowance	\$ 3,500.00
Telephone & Internet fees	\$ 1,200.00
Travel Allowance	\$ 3,000.00
Meeting Expenses	\$ 720.00
e-newsletter 1/1/2010 - 30/6/2010	\$ 1,540.00
Audit fees	\$ 500.00
Business Networks - advertising, etc	\$ 600.00
TOTAL	\$ 28,991.95
CARRY IN FUNDS YEAR TWO	\$ 54,635.20