

# MEMBER'S HANDBOOK 2018



WiBRD

*Women in Business and  
Regional Development*



Thank you for becoming a member of Women in Business and Regional Development! We are honoured to have you on board for 2018 and invite you to read through this handbook to get a unique insight into what our Association can offer you and how you can get involved.

We have experienced many changes over the last year including a new constitution, outgoing and incoming Board Members, new organisational structure and an increase in our event attendance. As a board we are excited for 2018 and look forward to engaging with you, other members and our sponsors to create our best presence in the community to date.

This handbook also includes the contact details of our valued sponsors for 2018. **It is really important that our Membership understand that we are a not-for-profit organisation.** In the absence of any current funding or grants it is crucial for us to continue to build our membership and sponsorship base to support the Vision and Mission of the network. We thank you for your individual support and allowing us to continue to bring WiBRD to the region.

We have some great events listed in our calendar so don't forget to read right through to get the best out of us and yourself as a valued member.



Cathy Lunnay  
Chairperson



Cathy Lunnay  
Chairperson

Cathy is a Wife, Mother and Co-director of Naralilla Homes. The business, family life, a role at Benson Radiology and her community work keep her very busy suiting her fast paced personality. Cathy brings experience in organisational structure, management and administration, a passion for collaboration and a strong sense of community to her role on the Board.



Jacinta Jones  
Co-Deputy Chair

Jacinta is the Managing Director of Blue Lake Homes and has had a strong career covering all facets of business in varying industries in a number of roles such as HR, Training, Sales and Business Management. Jacinta brings to the board her vibrant networking, communication and leadership skills.



Tahlia Gabrielli  
Co-Deputy Chair

Tahlia is a fully qualified sales representative and property manager for Ray White Keatley, predominately focusing on sales. She has been in the industry over 6 years. Tahlia brings to the board a large network base, circle of influence and a very energetic and positive approach to everything she does. Her expertise within the board is event planning, communications and networking.



### **Lauren Milich - Treasurer**

Lauren comes from a public accounting background specialising in Self-Managed Superannuation Funds (SMSF), tax and financial statements. She has a

very keen eye for detail and supports her husband with the running of their own small business, Jupiter Limousines.



### **Cathy Beckman**

Cathy Beckman is the franchise owner for Salts of the Earth Mount Gambier. With a business career spanning over 20 years in a number of industries,

Cathy is passionate about the community and supports many community groups in the region. In 2017, Cathy won the SA Franchisee of the Year Award and the WIBRD IWA, Business Woman of the Year Award.



### **Di Ind**

Di is the Managing Director of Di-Monty Training Solutions, a business she co-founded in 2008. Di joined the Board of WIBRD in 2013, bringing her

outstanding skills in leadership, motivation, networking and business acumen to the Board and network.



### **Judy McKay**

Judy works as a Dental Therapist, joined the board in 2013 and has used her Bachelor of Management skills in networking, event management and marketing

to revitalise local network events. She has been actively involved in the community, and brings a wealth of contacts and networks to the Board.



### **Lydia Mules - Executive Officer (Non Board Role)**

Lydia started with the network in 2015 after moving back to the region after 12 years in Adelaide

working for multimillion-dollar companies on a National level, most recently working in the Marketing field. Lydia has a comprehensive understanding of all facets of business, communications and the strategic management process.

Board from left to right  
- Di Ind, Lauren Milich,  
Judy McKay, Tahlia  
Gabrielli, Jacinta  
Jones, Cathy Lunnay  
& Cathy Beckman.



# WiBRD SUB-COMMITTEES

## Executive & Finance

Members - Cathy Lunnay (Chair), Lauren Milich, Jacinta Jones, Lydia Mules and Tahlia Gabrielli

## Membership & Sponsorship

Di Ind (Chair) and Cathy Beckman (Deputy Chair)

## Events & Training

Members - Judy McKay (Chair), Jacinta Jones and Tahlia Gabrielli

## Governance

### (Contracts, Policy & Constitution)

Members - Cathy Lunnay (Chair), Lauren Milich and Di Ind

## Community Projects (Grants)

Members - Lauren Milich (Chair) and Cathy Lunnay

## Communications

### (Website, PR, Social Media)

Members - Tahlia Gabrielli (Chair) and Jacinta Jones

## Awards (Hall of Fame, Awards, SARWG & Scholarship)

Members - Di Ind (Chair), Cathy Beckman (Deputy Chair), Cathy Lunnay and Judy McKay

\* There are a number on non-board members of our network that support our sub-committees in addition to the board members. We thank them for their support.

## WiBRD Public Officer

Madalena Velloti

# WHO ARE WE?

**WiBRD is a network of Women Empowering Women to support like-minded women in a supportive environment whilst providing relationships to enhance business, develop friendships and strategic alliances.**

We endeavour to be an identifiable and respected source of community and regional perspectives, sought by policy makers and drivers. WiBRD is an organisation open to all women from business owners, to leaders within organisations, up and coming business women, entrepreneurs and those looking to expand on their networking and business skills.

## *Our Vision*

Women empowering women.

## *Our Mission*

We ignite, support, advocate and celebrate through our community.

## *Our Values*

- Progressive
- Collaborative
- Inclusive
- Professional

## *Our Characteristics*

- Leadership
- Integrity
- Innovation
- Courage





## BUILDING A STRONGER COMMUNITY

Celebrating the achievements of women is something that we as a board are very passionate about. Our events guide and support attendees whilst keeping the focus on networking and building relationships.

We aim to provide a forum for those that attend our events to talk honestly about their business, develop professional relationships to work together to support each other, help each other through obstacles and mentor one another. We place an emphasis on personal development and growth to empower our attendees to build on their skills.

WiBRD recognise, encourage and celebrate the many achievements of women who have excelled personally and in business and regional development. We encourage business owners to empower their staff and invite them to come along to our training and events.

In the absence of any funding or grants, the reliance on memberships and sponsorships is crucial to the future and sustainability of WiBRD, however we are always seeking to achieve a balance between our vision of inclusiveness, administration costs and affordability for members.

## TRAINING & PROFESSIONAL DEVELOPMENT

Through our events we strive to provide a diverse range of themes, inspiration and experienced speakers. In 2018 we will be focusing on the below key styles of events for our members;

- **Empowering Women in Business Breakfasts** with inspirational speakers from our region giving us an insight in to their achievements.
- **Be Inspired Events** - Designed to inspire our members with inspirational speakers and practical skills.
- **Supporting Each Other in Business Luncheons** - these informal Lunches provide a forum to talk honestly about their business, network and most of all get out of the office and have lunch with a great bunch of people.
- **Training & Professional Development Events** - providing relevant training and development programs, enhancing the skill of the women within in the region in order to empower them to achieve success.
- **Social Events** - from the Launch & Cocktail Party, to the Gala Dinner & Hall of Fame and end of year Christmas Celebration.





*A special thank you to the 2018 sponsors of WiBRD. These sponsors enable WiBRD to sustain the level of professionalism our network strives to achieve by sponsoring us. We hope that you will support these businesses.*

## MAJOR SPONSOR

### **ANZ Mount Gambier**

8 Commercial Street West  
Mount Gambier SA 5290  
13 13 14  
anz.com.au

The tireless work of WiBRD over the years is making a significant difference to our region's future. The organisation is not only leading and inspiring women but also the wider business community. It's for this reason that ANZ is proud to continue its association with WiBRD in 2018. WiBRD's objective - to support and provide opportunities to our local community through innovative and inclusive initiatives that ultimately enhance business connections and builds skills - aligns with our own commitment to building sustainable, long-term economic prosperity in our region. ANZ looks forward

to delivering its scholarships and funding partnership with WiBRD this year.

Contact the ANZ Mount Gambier team:

#### **Matt Foreman**

Branch Manager Mount Gambier  
Mobile: 0403 367 447

#### **Cheryl White**

Home & Investment Lending Manager  
Mobile: 0417 138 407

#### **Paul Scullion**

Agribusiness Manager  
Mobile: 0419 640 338

#### **Kyle Vause**

Financial Planner  
Mobile: 0437 381 550

#### **Neil Medhurst**

Small Business Specialist  
Mobile: 0427 988 157



## PLATINUM SPONSOR

### **Galpins Accountants, Auditors & Business Consultants**

Renae Nicholson  
PO Box 246  
Mount Gambier SA 5290  
08 8725 3068  
galpins.com.au  
renae@galpins.com.au



Galpins provides a comprehensive range of services including taxation, financial planning, superannuation and auditing & assurance services to meet our clients' personal and business financial needs.

Celebrating 80 years in business in 2017, they have a team of nearly 50 employees across our offices in Mount Gambier, Norwood and Stirling, ready to assist and support you in your financial endeavours.



## GOLD SPONSORS

### BLH Building Group

Jacinta Jones  
11 O'Leary Road  
Mount Gambier SA 5290  
08 8723 1322  
bluelakehomes.com.au  
jacinta@bluelakehomes.com.au

BLH Building Group is a locally owned and operated 2nd generation business. Their reputation has been a vital element in their continued growth over within the Limestone Coast and Western Victoria over the last 27 years. Whether you are looking to build your family home, first home, an investment property or a holiday home, visit the BLH team today to discuss your dream home.



### DeGaris Lawyers

Bill DeGaris  
PO Box 869  
Mount Gambier SA 5290  
08 8723 1144  
admin@degarislawyers.com.au  
degarislawyers.com.au

DeGaris Lawyers is a small regional law firm located in Mount Gambier, South Australia. Firm principal, Bill DeGaris, started the firm in Millicent in 1976. The firm has been located in Mount Gambier full-time since 1990. The firm has always concentrated on providing legal services to the Limestone Coast rural community.



### City of Mount Gambier

PO Box 56  
Mount Gambier SA 5290  
08 8721 2555  
mountgambier.sa.gov.au  
city@mountgambier.sa.gov.au

The City of Mount Gambier is South Australia's largest regional city with a population of over 26,000. The Council strives to create vibrancy, promote its identity and build a reputation as a place to live, work, visit and invest through delivering services that meet community needs and the changing environment in which we all live.



City of  
Mount Gambier

### Koonara Wines

Nicole Reschke  
44 Church Street  
Penola SA 5277  
koonara.com  
wine@koonara.com

Koonara Wines is a 100% family owned business run by Dru and Nicole Reschke. Drop into their cellar door on the main street of Penola for a diverse food and wine experience.



## GOLD SPONSORS

### Sinclair Wilson

9 Wehl Street  
Mount Gambier SA 5290  
08 8724 0399  
sinclairwilson.com.au

Sinclair Wilson have a team of over 100 employees, including highly committed, skilled and experienced accountants, business advisors and technicians, Sinclair Wilson can assist you with your business or personal financial needs. Sinclair Wilson has offices in Warrnambool, Mount Gambier, Hamilton, Camperdown, Colac, Mortlake, Port Fairy, Terang and Timboon.



### University of South Australia

Ian McKay - Regional Manager  
170-174 Wireless Road West  
Mount Gambier SA 5290  
08 8721 8900  
unisa.edu.au/mountgambier  
Ian.McKay@unisa.edu.au

The UniSA's Mt Gambier Campus on Wireless Road West features a learning centre opened in 2016 that includes meeting facilities accessible to local industry. Offering programmes that reflect the needs of the region, the local campus is available for students to access 7 days a week. Ranked in the top 1% worldwide, the UniSA Business School also offers their 5-star MBA program externally in Mount Gambier.



**University of  
South Australia**

## SILVER SPONSORS

### Barry Maney Group

Barry Stafford  
199 Jubilee Highway West  
Mount Gambier SA 5290  
08 8721 3400  
barrymaney.com.au  
barrys@barrymaney.com.au



**Barry Maney**  
GROUP

With over 40 years servicing our region the Barry Maney Group are a one stop automotive dealer specialising in light or heavy trucks, finance, spare parts, tyres and service repairs.

### Commodore on the Park

Tom & Evan Kosch  
Cnr Jubilee Highway  
& Penola Road  
Mount Gambier SA 5290  
08 8724 6400  
commodoreonthepark.com.au  
functions@commodoreonthepark.com.au



The Commodore on the Park consists of 53 spacious suites and dining facilities catering for up to 200 people. It is the ideal location for your function, business seminar or conference.

## SILVER SPONSORS

### One Forty One Plantations



Emma Kate Griffiths  
Po Box 1383  
Mount Gambier SA 5290  
08 8724 2700  
onefortyone.com  
info@onefortyone.com

OneFortyOne Plantations are the proud owner of the harvesting rights of the South Australian Government's Green Triangle plantation estate in the South East of the State.

### RDA Limestone Coast



David Wheaton  
PO Box 1445  
Mount Gambier SA 5290  
08 8723 1057  
rdalimestonecoast.org.au  
CEO@rdalc.org.au

Regional Development Australia Limestone Coast (RDALC) is part of a national network of 55 RDAs fostering regional economic development.

### TDRS



Brett Pittard  
5 Gwendoline Street  
Mount Gambier SA 5290  
08 8778 1800  
tdrs.net.au  
brett@techsupport.net.au

TDRS (Technology Development Research & Support) is a Mount Gambier based family business. TDRS are focused on providing exceptional technical support, information and communications technology to over 350 clients in the region.

### Ray White Keatley

**Ray White.**

Harriet Keatley  
16a James Street  
Mount Gambier SA 5290  
08 8724 8966  
raywhitekeatley.com.au  
keatley.sa@raywhite.com

Keatley

Harriet, Dale and the team from Ray White Keatley are the people to see for buying, selling, renting or investing in new or established homes, units, townhouses, residential land, rural acreage, commercial, offices, shops or businesses.

### Redgum Country



Wendy Richardson  
59 Commercial Street East  
Mount Gambier SA 5290  
08 8723 2063  
redgumcountry@bigpond.com

Redgum Country is a retail fashion store with an amazing range of clothing to suit all women. Wendy and her friendly staff can help you find the perfect outfit for any occasion.

### The Border Watch

**The Border Watch**

Dennis Jackson  
PO Box 309  
Mount Gambier SA 5290  
08 8724 1555  
borderwatch.com.au  
reception@tbw.com.au

The Border Watch is South Australia's largest regional newspaper circulating throughout the South East of SA and Western Districts of VIC.

## LOGO SPONSORS

### Add-Count

Jenny Bickley  
39 Kurrajong Street  
Mount Gambier SA 5290  
addcount.com.au  
jenny@addcount.com.au



### Barbara Lightburn Change Your Future

Mount Gambier SA 5290  
0417 653 336  
barbaralightburn.com  
barbara@barbaralightburn.com



### Beaurepaires Mount Gambier

Abbey Gabrielli  
PO Box 9672  
Mount Gambier West SA 5291  
08 8725 5255  
beaurepaires.com.au/mountgambier  
abbey@gabrielli.com.au



### Bernie Flood Property Conveyancer

Bernie Flood  
10 Bay Road  
Mount Gambier SA 5290  
08 8725 9344  
bernie@bernieflood.com.au



### Caffé Belgiorno

Maria & Anna Gentile  
7 Percy Street  
Mount Gambier SA 5290  
08 8725 4455  
caffebelgiorno.com.au  
anna@caffebelgiorno.com.au



### Central Mount Gambier

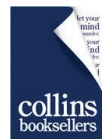
Jane Read  
21 Helen Street  
Mount Gambier SA 5291  
08 8725 2661  
mountgambiercentral.com.au  
jread@sxam.com.au



### Collins Booksellers

#### Mount Gambier

Julie Mattinson  
32 Commercial Street West  
Mount Gambier SA 5290  
08 8724 9068  
facebook.com/Collins-Booksellers-Mt-Gambier-103141226835520/  
mtgambier@collinsbooks.com.au



### Dare to Dream Business Coaching & Mentoring

Duncan Redman  
22 Greenhill Road  
Wayville SA 5034  
08 8372 7852  
daretodreammentoring.com.au  
duncan@daretodreammentoring.com.au



### Di-Monty Training Solutions

Di Ind  
PO Box 3591  
Mount Gambier SA 5290  
08 8723 6337  
di-monty.com.au  
di@di-monty.com.au



### Direct Blinds and Awnings

Simon & Kate Hastings  
19 James Street  
MOUNT GAMBIER SA 5290  
08 8725 9246  
directblindsandawnings.com.au  
directblinds@internode.on.net



### District Council of Grant

Jayne Miller  
PO Box 724  
Mount Gambier SA 5290  
08 8721 0444  
dcgrant.sa.gov.au  
Jayne.Miller@dcgrant.sa.gov.au





## LOGO SPONSORS

### Fennell Forestry

Wendy Fennell  
PO Box 1122  
Mount Gambier SA 5290  
08 8725 0963  
fennellforestry.com.au  
admin@fennellforestry.com.au



### Fuss Advanced Skin + Body

Mardi Goodes  
Shop 4, 26 James Street  
Mount Gambier SA 5290  
08 8725 9368  
fusswellness.com.au  
info@fusswellness.com.au



### Glenara Transport

Tammy Whitehead  
293 Hanlon Parade  
Portland VIC 3305  
glenaratransport.com  
tammy@glenaratransport.com



### Hyland Fox

David Fox  
317 Commercial Street West  
Mount Gambier SA 5290  
08 8725 884  
hylandfoxsigns.com.au  
accounts@hylandfoxsigns.com.au



### Job Prospects

Fiona Hetherington  
1/5 Percy Street  
Mount Gambier SA 5290  
08 8724 0600  
jobprospects.com.au  
mount.gambier@jobprospects.com.au



### Jupiter Limousines

Lauren & Jason Milich  
PO Box 187  
Mount Gambier SA 5290  
0419 827 473  
jupiterlimousines.com.au  
jason@jupiterlimousines.com.au



### Kimberly-Clark Australia

Hayley Dunn & Emma Bouchier  
PO Box 156  
Millicent SA 5280  
08 87214200  
kimberly-clark.com.au  
hayley.dunn@kcc.com  
emma.bouchier@kcc.com



### Laser Electrical

Bonnie Rothall  
PO Box 1597  
Mount Gambier SA 5290  
08 7723 2300  
mountgambier.laserelectrical.com.au  
b.rothall@laserelectrical.com.au



### Lima & Co

Lisa Attard  
19 Commercial Street East  
Mount Gambier SA 5290  
08 8723 6677  
limaandco.com.au  
sales@limaandco.com.au



### Metro Bakery & Café

Toni Vorenas  
13 Commercial Street East  
Mount Gambier SA 5290  
08 8723 3179  
metrobakeryandcafe.com.au  
metrobakery@internode.on.net



### Naralilla Homes

Cathy & Justin Lunnay  
192 Attamurra Road  
Mount Gambier SA 5290  
0438 864 043  
naralillahomes.com.au  
admin@naralillahomes.com.au



# LOGO SPONSORS

## NBC Financial Services

Sharon Fox  
35 Gray Street Mount Gambier  
08 8723 9822  
www.nbcfinserv.com.au  
sharon@nbcfinserv.com.au



## Optus Mount Gambier

Amanda Dethmore  
Mount Gambier Central  
11/21 Helen Street  
Mount Gambier SA 5290  
08 8724 7977  
optus.com.au  
mountgambier@yesoptus.com.au



## Rosedale Funerals

Rebecca Bignell  
PO Box 2458  
Mount Gambier SA 5290  
08 8723 1046  
rosedalefunerals.com.au  
bec@rosedalefunerals.com



## Salts of the Earth

Cathy Beckman  
131 Commercial Street East  
Mount Gambier SA 5290  
08 8725 6112  
saltsoftheearth.com.au  
mtgambier@saltsoftheearth.com.au



## Sums & Solutions

Roslyn Taylor  
PO Box 8535  
Mount Gambier East SA 5290  
0439 254 381  
sumsandsolutions.com.au  
roslyn@sumsandsolutions.com.au



## She's Apples

Phil Telfer  
30 James Street  
Mount Gambier SA 5290  
08 8725 6025  
shesapplessa.com.au  
phil@shesapplessa.com.au



## Tailor Made Travel Mount Gambier

Carla Anderson  
2120 Ferrers Street  
Mount Gambier SA 5290  
08 8732 2322  
tmtravel.com.au  
carla@tmtravel.com.au



## Tony Pasin, MP

27 Commercial Street East  
Mount Gambier SA 5290  
08 8724 7730  
tonypasin.com  
Tony.Pasin.MP@aph.gov.au



## The Apple Farm

Kelsie Prowse  
77 Clarke Road  
0B Flat SA 5291  
0402 181 655  
theapplefarm.com.au  
kelsie@theapplefarm.com.au



## The Distributors Mount Gambier

Sue Morris & Jo Morris  
PO Box 873  
Mount Gambier SA 5290  
08 8725 6833  
thedistributorsmtgambier.com.au  
suem@gmwsa.com.au  
jom@gmwsa.com.au



## LOGO SPONSORS

### Viridian Mount Gambier

Peter Allen  
2 Bodey Circuit  
(Cnr Calula Drive)  
Mount Gambier West SA  
08 8721 0000  
mtgambier.viridianglass.com  
viridianmtg@csr.com.au



### West End Deli

Abbey Gabrielli  
252a Commercial Street West  
Mount Gambier SA 5290  
08 8724 8801  
westenddeli1@gmail.com



### Whiteheads

#### Timber Sales

Maureen Whitehead  
2 Eucalypt Drive  
Mount Gambier SA 5290  
08 8724 2130  
wtsales.com.au



# 2018 CALENDAR OF EVENTS

<b>FEB</b>	WIBRD Launch and Cocktail Event	Fri 16 February
<b>MAR</b>	International Women's Day Breakfast	Fri 9 March
<b>APR</b>	Training and Professional Development	Mon 16 April
	Supporting Each Other in Business Luncheon	Fri 27 April
<b>MAY</b>	Empowering Women in Business Networking Breakfast	Wed 9 May
	Be Inspired Event	Sat 19 and/or Sun 20 May
	Supporting Each Other in Business Luncheon	Fri 25 May
<b>JUN</b>	Training and Professional Development	Thur 14 June
	Supporting Each Other in Business Luncheon	Fri 29 June
<b>JUL</b>	Supporting Each Other in Business Luncheon	Fri 27 July
	Members and Sponsors Exclusive Event	Sat 28 and/or Sun 29 July
<b>AUG</b>	HALL of Fame Dinner Event	Fri 3 August
	Empowering Women in Business Breakfast	Wed 22 August
	Supporting Each Other in Business Luncheon	Fri 31 August
<b>SEP</b>	Be Inspired Event	Wed 5 September
	Training and Professional Development	Wed 12 September
	Supporting Each Other in Business Luncheon	Fri 28 September
<b>OCT</b>	WIBRD Annual General Meeting	Mon 8 October
	Empowering Women in Business Breakfast	Wed 17 October
	Supporting Each Other In Business Luncheon	Fri 26 October
<b>NOV</b>	Training and Professional Development	Tue 13 November
	Member & Sponsor Christmas Break Up	Wed 28 November

\*Events are subject to change.



## WIBRD

*Women in Business and  
Regional Development*

**Women in Business & Regional Development**

P0 Box 9432 Mount Gambier West South Australia 5291  
[executive@wibrd.org.au](mailto:executive@wibrd.org.au) | [wibrd.org.au](http://wibrd.org.au)